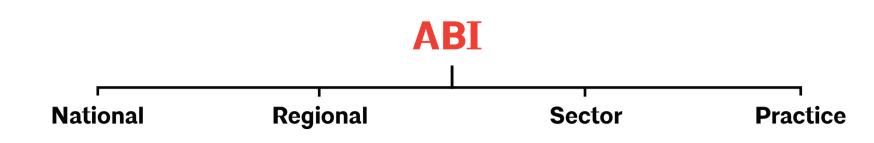
AIA/Deltek Architecture Billings Index (ABI)

November 2023

The AIA/Deltek Architecture Billings Index (ABI) is a diffusion index derived from the monthly Work-on-the-Boards survey, conducted by the AIA Economics & Market Research Group. The ABI serves as a leading economic indicator that leads nonresidential construction activity by approximately 9-12 months. The survey panel asks participants whether their billings increased, decreased, or stayed the same in the month that just ended. According to the proportion of respondents choosing each option, a score is generated, which represents an index value for each month. An index score of 50 represents no change in firm billings from the previous month, a score above 50 indicates an increase in firm billings from the previous month, and a score below 50 indicates a decline in firm billings from the previous month.

*All graphs represent data from November 2022–November 2023.

Graphs represent data from November 2022-November 2023.

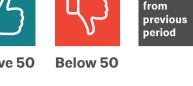


National

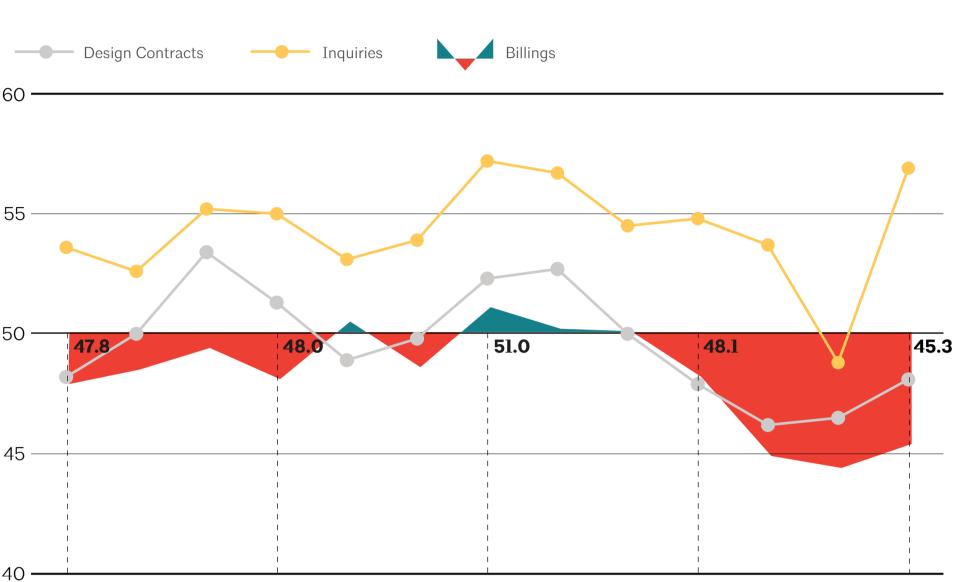
Architecture firm billings continue to decline in November







Sep-23 Oct-23 Nov-23



Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23

Regional Business conditions remain weak across

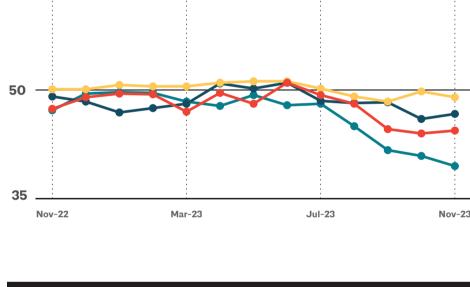
65

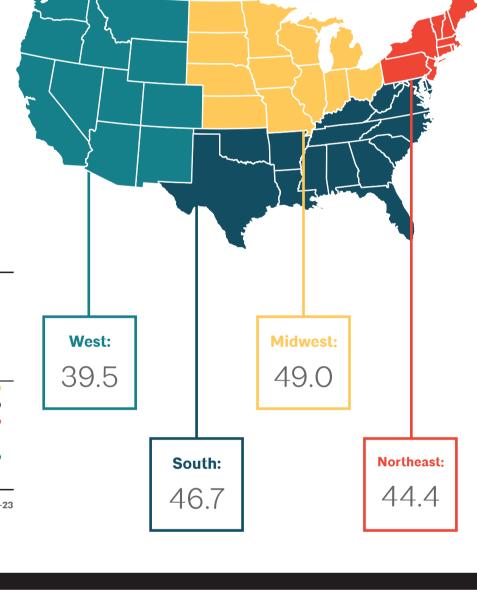
Nov-22 Dec-22 Jan-23

the country, most notably at firms in the West Graphs represent data from November 2022–November 2023

across the four regions. 50 represents the diffusion center.

A score of 50 equals no change from the previous month. Above 50 shows increase; Below 50 shows decrease. 3-month moving average.





Aug-23

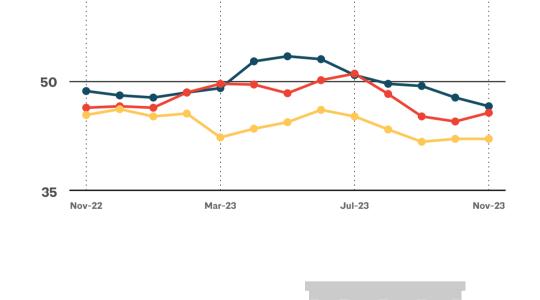
Billings decline at firms of all specializations for the fourth consecutive

Sector

month Graphs represent data from November 2022-November 2023 across the three sectors. 50 represents the diffusion center.

Above 50 shows increase; Below 50 shows decrease. 3-month moving average.

A score of 50 equals no change from the previous month.



Firm management and strategy concerns

development concerns

Staffing and professional development concerns

Project management, marketing,







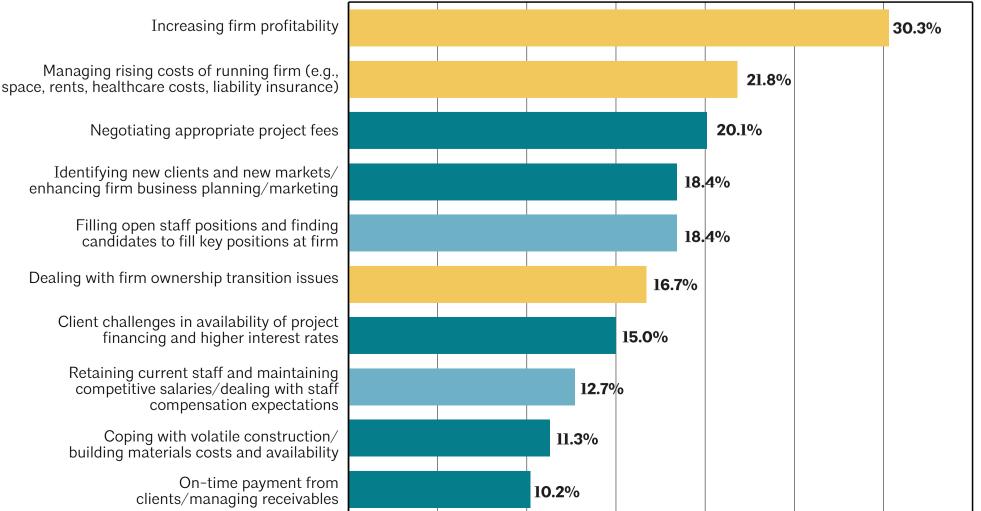
Issues related to firm and project management top list of biggest business-related concerns for

Practice

architecture firms heading into 2024 units: % of firms selecting issue as one of their top three business-related concerns for 2024

0%

5%



10%

15%

20%

25%

30%

35%